### METHOD AND SYSTEM FOR DEVELOPING TEACHING AND LEADERSHIP CHARACTERISTICS AND SKILLS

U.S. Patent Application Serial No. 10/016,905

Filed December 14, 2001

Attorney Docket No. D4701-00198

Exhibit A

33 Grosvenor Place London SW1X 7HG Tel: 020 7856 7000

## Fax: 020 7856 7100

Trevor Sandford

Kent County Council
Corporate Services

Sessions House Maidstone Kent, ME14 1XR Invoice Account No. 960-4 011-0975001

Date/Tax Point

31-January-2001

P.O. Ref.

Description					Amount	VAT Rate
Subsci	ription to Tr	equities	\$			
Subsci	ription to Tr	ansforming Learn	ing for Prima	ry schools - Year 1 of 1		
				Total		
	,	/AT Summary		Total VAT		
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Please remit payment to: The Hay Group Management Limited 33 Grosvenor Place London SW1X 7HG

VAT Registration No. GB 497 6415 95
Registered in England & Wales No.763575

Bank transfers to: Bank of Scotland 38 Threadneedie Street London EC2P 2EH

A/c No.: The Hay Sort Code: 12-01-03

A/c Name: The Hay Group Management Limited

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960-7

011-0976001

31-January-2001

Con Harkin

Seymour Drive Padoate

Bruche County Junior School

#### Hay Group

33 Grosvenor Place London SW1X 7HG

Tel: 020 7856 7000 Fax: 020 7856 7100

Invoice

Account No.

Date/Tax Point

#### Warrington Cheshire, WA1 3TT P.O. Ref. VAT Description Amount Rate Subscription to TransformingLearning Subscription to Transforming Learning for 5 schools - Bruche, Broomfields, Bewsey Lodge, Padgate and St. Matthew's. Year 1 of 2. Total VAT Summary Total VAT Code Amount VAT 17,50 E 0.00 0.00 0.00 Z 0.00 0.00 0.00 Total Payable

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Please remit payment to: The Hay Group Management Limited 33 Grosvenor Place London

SW1X 7HG

VAT Registration No. GB 497 6415 95 Registered in England & Wales No.763575 Bank transfers to: Bank of Scotland 38 Threadneedle Street London EC2P 2FH

A/c Name: The Hay Group Management Limited A/c No.:

33 Grosvenor Place London SW1X 7HG

Tel: 020 7856 7000 Fax: 020 7856 7100

### AND MANUAL PROPERTY OF THE PRO

Mr John Manning

Egerton Primary School Bexton Road

Knutsford Cheshire, WA16 DEE Invoice Account No.

011-0977001

960-9

Date/Tax Point P.O. Ref. 31-January-2001

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VAT Registration No. GB 497 6415 95

Registered in England & Wales No.763575

Bank transfers to: Bank of Scotland 38 Threadneedle Street London EC2P 2EH

A/c Name: A/c No.:

The Hay Group Management Limited

33 Grosvenor Place London SWIX 7HG

Tel: 020 7856 7000 Fax: 020 7856 7100

Mike McLaughlin Invoice 960-10

Peover School Account No. 011-0976001 Stocks Lane Over Peover Date/Tax Point 31-January-2001

Knutsford Cheshire, WA16 8TU P.O. Ref.

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Please remit payment to: The Hay Group Management Limited 33 Grosvenor Place London

SW1X 7HG

VAT Registration No. GB 497 6415 95

Registered in England & Wales No.763575

Bank transfers to: Bank of Scotland 38 Threadneedle Street London EC2P 2EH

A/c No.:

A/c Name: The Hay Group Management Limited

33 Grosvenor Place London SW1X.7HG Tel: 020 7856 7000

# Fax: 020 7856 7100

Mr FGF Howard Yateley Manor School Invoice Account No. 960-16

Reading Road

Date/Tax Point P.O. Ref.

011-0986001 13-February-2001

Yateley Hampshire, GU46 7UQ

VAT Description Amount Rate Subscription to TransformingLearning Subscription to Transforming Learning, Year 1 of 1. Total VAT Summary Total VAT Code Amount VAT 17.50 E 0.00 0.00 0.00 Z 0.00 0.00 0.00 Total Payable

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Bank transfers to: Bank of Scotland 38 Threadneedle Street London

VAT Registration No. GB 497 6415 95

A/c Name: The Hay Group Management Limited A/c No .:

Registered in England & Wales No.763575

Sort Code: 12-01-03

EC2P 2EH



33 Grosvenor Place London SW1X 7HG Tel: 020 7856 7000

# Fax: 020 7856 7100

Invoice

Ms Lyn Fryer

Worthing High School Account No. South Farm Road

Worthing Date/Tax Point West Sussex, BN14 7AR P.O. Ref.

960-18

13-February-2001

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#### SELECTION OF THE PROPERTY OF T

Please remit payment to: The Hay Group Management Limited 33 Grosvenor Place London SW1X 7HG

VAT Registration No. GB 497 6415 95
Registered in England & Wales No.763575

Bank transfers to: Bank of Scotland 38 Threadneedle Street London EC2P 2EH

A/c Name: A/c No.:

The Hay Group Management Limited

011-0982001

### **Hay Group**

33 Grosvenor Place London

SW1X 7HG Tel: 020 7856 7000 Fax: 020 7856 7100

#### Mr R Eastthorne 960-19

Invoice

Cheam Common Junior School Account No. Kingsmead Avenue

Date/Tax Point 13-February-2001

Worcester Park Surrey, KT4 8UT P.O. Ref.

Description					Amount	VAT Rate
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#### SALESMANN DELECTION OF THE ORGANIZATION

Please remit payment to: The Hay Group Management Limited 33 Grosvenor Place London

SW1X 7HG

VAT Registration No. GB 497 6415 95

Registered in England & Wales No.763575

Bank transfers to: Bank of Scotland 38 Threadneedle Street London

EC2P 2EH

A/c Name: The Hay Group Management Limited

A/c No.: Sort Code: 12-01-03



33 Grosvenor Place London SW1X 7HG

#### Tel: 020 7856 7000 Fax: 020 7856 7100

Mr Eric Dawson Invoice 960-20

Sir William Romneys School Lowfield Road Tetbury Gloucestershire, GL8 8AE

Account No. Date/Tax Point P.O. Ref.

011-0990001 13-February-2001

Description		VAT Rate
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Registered in England & Wales No.763575

Bank transfers to: Bank of Scotland 38 Threadneedle Street London

EC2P 2EH

A/c Name: A/c No.:

The Hay Group Management Limited

33 Grosvenor Place London SW1X 7HG Tel: 020 7856 7000

# Fax: 020 7856 7100

Ms Susan Goodman

Invoice

960-22

Saltdean Primary School Chictington Way

Account No.

011-0992001 13-February-2001

Saltdean Brighton Sussex, BN2 8HB

Date/Tax Point P.O. Ref.

VAT Description Amount Rate Subscription to TransformingLearning Subscription to Transforming Learning, Year 1 of 1, Total VAT Summary Total VAT Code S E Amount VAT

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VAT Registration No. GB 497 6415 95

A/c Name: The Hay Group Management Limited A/c No.:

Registered in England & Wales No.763575

Sort Code: 12-01-03

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